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# Australian Institute of Company Directors

## *Financial Report*

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for the year ended 30 June 2013

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ABN 11 008 484 197



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**Financial Report for the year ended 30 June 2013**

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## Financial Report for the year ended 30 June 2013

### Directors' Report

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The Board of the Australian Institute of Company Directors (Company Directors) submit their report in respect of the financial year ended 30 June 2013.

#### Directors

The names of directors in office during the financial year and until the date of this report are as follows:

Director	Title	Appointed/Retired
Mr Richard John Lee FAICD	Chairman	Retired 7 November 2012
Mr John H.C. Colvin FAICD	Chief Executive Officer and Managing Director	Appointed 7 September 2008
Mr James Strong AO FAICD	Appointed Director Appointed Chairman	Appointed 9 November 2011 Appointed 7 November 2011 Ceased 3 March 2013
Mr Michael Smith FAICD	Appointed Director Appointed Chairman	Appointed 9 November 2011 Appointed 7 May 2013
Ms Yasmin Allen FAICD	National Director	Appointed 5 November 2010
Ms Kathleen Conlon FAICD	President, NSW	Appointed 8 November 2012
Ms Patricia Cross FAICD	National Director	Appointed 10 April 2013
Dr Vince Fitzgerald FAICD	President, VIC	Appointed 3 July 2013
Mr Colin Galbraith AM FAICD	National Director	Retired 7 November 2012
Mr Derris Gillam FAICD	President, TAS	Appointed 5 November 2010
Mr Peter Hay FAICD	National Director	Appointed 8 November 2012
Mr Keith De Lacy AM FAICD	President, QLD	Appointed 9 November 2011
Mr Bruce Linn FAICD	President, SA&NT	Appointed 5 November 2010
Mr Kevin McCann AM FAICD	President, NSW	Retired 7 November 2012
Ms Anne O'Donnell FAICD	President, ACT	Appointed 9 November 2011

#### Principal Activities

Company Directors is a national, member-based, not-for-profit organisation for directors providing leadership on director issues and promoting excellence in governance. As of 30 June 2013, there were 33,287 members including nearly 1,000 members based outside Australia.

Our membership includes directors from organisations as diverse as ASX-listed companies, government bodies, not-for-profit organisations (e.g. charities and arts organisations) and family owned/private companies and entrepreneurial ventures.

We have offices in every Australian state as well as in Canberra, representation in Darwin and a national office in Sydney. Our 203 employees around the country are committed to serving our members in CBDs and regional areas.

Our principal activities include conducting professional development programs and events for boards and directors; producing publications on director and governance issues (including books, *Company Director Magazine* and *The Boardroom Report*), and developing and promoting policies on issues of interest to directors.

Our role and aim guide everything that we do.

During the financial year there was no significant change in the nature of those activities.

## Financial Report for the year ended 30 June 2013

### Directors' Report

#### Financial Results

The net amount of Company Directors' surplus for the financial year ended 30 June 2013 was \$3,077,748 (2012: deficit \$1,311,382).

The operating result before investment income for the financial year was a surplus of \$413,187 (2012: deficit \$2,044,811).

The net investment result for the year was a surplus of \$2,664,560 (2012: surplus \$733,429).

Company Directors' financial policy is to budget for a minimal surplus from operations, and to target a reasonable return from its investments. This allows Company Directors to satisfy two objectives:

- to maximise the value provided to members, either by minimising the cost of membership and other services provided, or by maximising the re-investment in long-term initiatives of benefit to the membership; and
- to ensure that sufficient financial reserves exist to sustain the organisation through economic cycles.

Company Directors is a company limited by guarantee and no dividends are payable.

#### Review of Operations

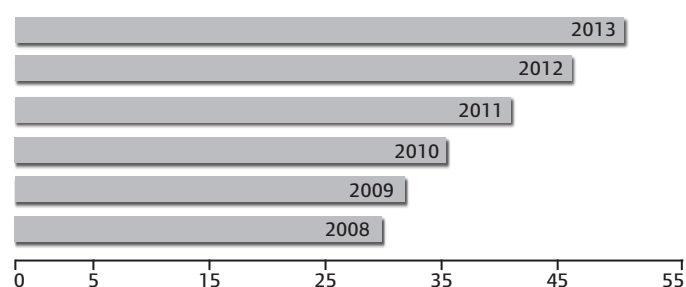
During the 2013 financial year Company Directors experienced strong growth in operating performance that allowed an investment of \$4.1m; \$2.6m was spent on strategic initiatives and a further \$1.5m in capital. The capital investment supported the refurbishment of the ACT office with the inclusion of a Member Lounge and other capital projects. Strategic initiatives are key projects approved by the Board to further the aims of the organisation. The initiatives enable Company Directors' to:

- Develop key set of practice statements for directors and boards;
- Develop services and offerings for boards;
- Develop services and offerings for members;
- Support international members;
- Develop and enhance courses; and
- Take a leadership role in reform of the not-for-profit sector.

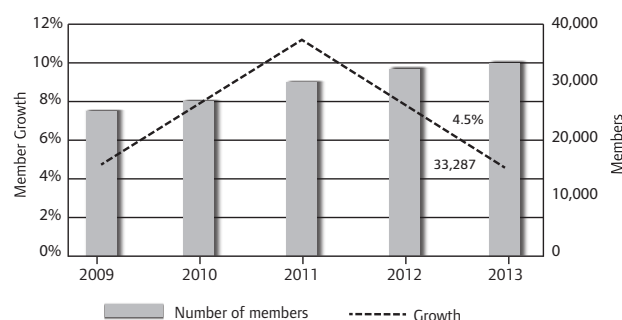
#### Revenue (\$m)

Overall revenue increased by 8.1% over the 2013 financial year to \$51.5m. (Total operating revenue excludes investment income.)

##### Total Operating Revenue (\$m)



Membership number net growth reduced to 4.5% in 2013 on the back of some testing economic times compared to the successes of 2012 and 2011 (7.7% and 10.9% respectively). Membership at 30 June was 33,287.



Director and Board Development revenue grew at 8.9% for the year with 11,365 course attendees.

Event and Conference activity increased from last year with 36,343 attendees and 9% revenue growth.

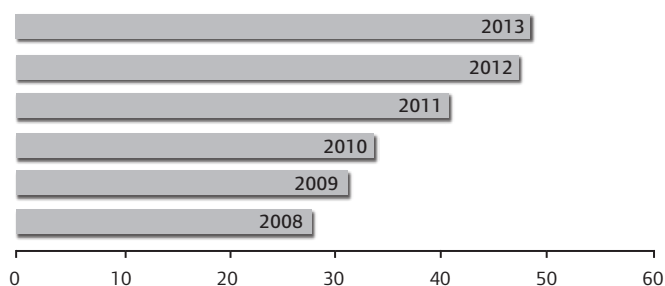
Overall there were 1,022 courses and events scheduled for the year with 47,708 attendees.

#### Expenses (\$m)

Operating expenses exclude investment costs and strategic initiative funding. Total operating expenses increased 2.8% from 2012. Staff numbers for the year increased from 189 to 203, a 7% increase and the largest expense area of the business.

Strategic initiatives are a discretionary item and therefore excluded when analysing the performance of the company. The containment of expenses contributed to the overall operating result.

#### Total Operating Expenses excluding strategic investments (\$m)



**Financial Report for the year ended 30 June 2013**  
*Directors' Report*

**Review of Financial Condition**

Members Funds increased from \$12.4m to \$15.5m during the year ended 30 June 2013.

Financial assets and cash total \$32.3m (2012: \$26.1m) of which \$23m is invested with the aim of producing investment income in accordance with the portfolio investment objectives set by the Board. \$11m of the \$23m investment portfolio is held for self-insurance purposes tied to key risks identified in Company Directors' strategic risk assessment program, being those risks for which formal insurance cover cannot be obtained. The remainder is held for operational cash requirements and strategic investment.

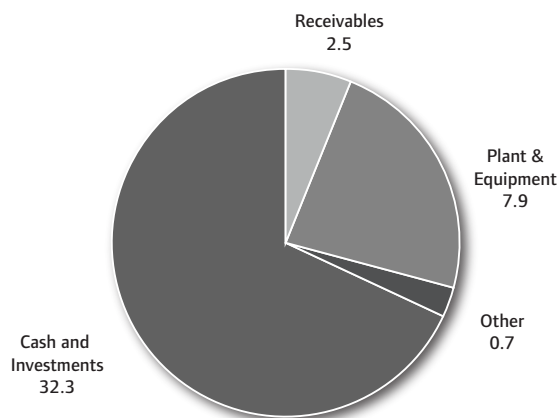
Over the course of the investment cycle, income from these assets is re-invested in projects of strategic importance to the membership.

**Assets (\$m)**

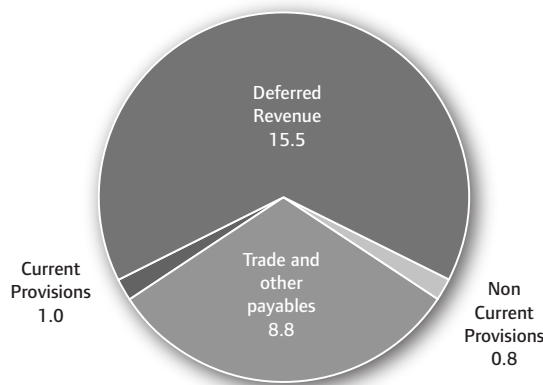
*Plant and Equipment* and *intangible assets* decreased by \$0.9m (reflective of the depreciation on the national office fit out and amortisation of key information technology software; two large capital expenditure initiatives over the last 2 years). Additions for the year of \$1.5m were for software and web changes and ACT office refurbishment.

*Receivables* are comparable to 2012 with no changes to payment terms.

**Assets (\$m)**



**Liabilities (\$m)**



*Deferred Revenue* has increased \$1.3m as a result of the 8.1% revenue growth achieved this financial year. Deferred revenue represents membership fees aligned to the financial year and prebooked courses and events.

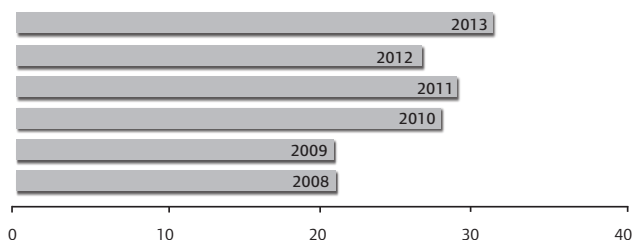
*Non-Current Provisions* have increased as a result of review of long service leave as at 30 June 2013.

*Current Provisions* have decreased due to the utilisation of onerous lease provision for the previous George Street national office that was sublet.

*Trade and other payables* have decreased as trade creditors and staff accruals are lower than last year.

*Non-Current Payables* have increased due to the recognition of rent free provisions on property which are recorded on a straight line basis and expensed over the term of the lease.

**Cash and Investments (\$m)**



*Cash* holdings increased \$4.4m and investments (Listed securities and trusts, wholesale funds and floating rate notes) increased \$1.8m.

The increase in cash was as a result of the positive operating cash flow of \$5m with investment activities partially offset by investment returns.

The increase in investments represents the mark-to-market investment movement as at 30 June 2013 which is in line with market conditions.

The \$23m investment portfolio returned \$0.7m in interest, dividends and franking credits and the value of the portfolio increased by \$1.7m for the year ended 30 June 2013.

## Financial Report for the year ended 30 June 2013

### Directors' Report

#### Rounding

All values are rounded to the nearest thousand dollars (\$'000), unless otherwise stated under the option available to the company under ASIC Class Order 98/100. The company is an entity to which the Class Order applies.

#### Significant Changes in State of Affairs

During the financial year there was no significant change in the state of affairs of the company.

#### Significant Events After Year End

There has not been any matter or circumstance that has arisen in the interval between the end of the financial year and the date of this report that has significantly affected, or may significantly affect, the operations of the company, the results of those operations, or the state of affairs of the company in subsequent financial years.

#### Likely Developments and Future Results

There are no likely developments in the operations of the company which would affect the results of future operations.

#### Indemnification and Insurance of Directors and Officers

During the financial year, the company paid a premium in respect of a contract insuring the directors of the company, the company secretary and all executive officers of the company and of any related body corporate against a liability incurred as such a director, secretary or executive officer to the extent permitted by the *Corporations Act 2001*.

#### Meeting Attendances

The meeting attendance of directors during the year 1 July 2012 to 30 June 2013 is noted below.

Director	Board	Audit, Risk & Compliance Committee	Human Resources & Remuneration Committee	Nomination Committee
Mr Richard John Lee FAICD	3 of 3		3 of 3	2 of 2
Mr John H.C. Colvin FAICD	7 of 7	3 of 3	4 of 4	5 of 5
Mr James Strong AO FAICD	3 of 3		3 of 3	
Mr Michael Smith FAICD	5 of 7		1 of 1	2 of 3
Ms Yasmin Allen FAICD	6 of 7		2 of 3	
Ms Kathleen Conlon FAICD	4 of 5	1 of 1		
Ms Patricia Cross FAICD	1 of 2		1 of 1	
Dr Vince Fitzgerald FAICD	7 of 7			5 of 5
Mr Colin Galbraith AM FAICD	1 of 3		2 of 3	
Mr Derris Gillam FAICD	7 of 7	3 of 3		
Mr Peter Hay FAICD	3 of 5		1 of 1	
Mr Keith De Lacy AM FAICD	6 of 7			4 of 5
Mr Bruce Linn FAICD	6 of 7	3 of 3		
Mr Kevin McCann AM FAICD	3 of 3			2 of 2
Ms Anne O'Donnell FAICD	7 of 7	2 of 3		

The contract of insurance prohibits disclosure of the nature of the liability and the amount of the premium. The company has not otherwise, during or since the financial year, indemnified or agreed to indemnify, an officer or auditor of the company, or of any related body corporate, against a liability incurred as such an officer or auditor.

#### Directors' and Officers' Remuneration

The non-executive directors of the company are appointed on an honorary basis and as a result do not receive any remuneration, either directly or indirectly, in their capacity as a director from the company or any related party. The Chief Executive Officer has been appointed by the Board as an executive director and was remunerated as an employee of the company as set out in Note 16 to the Financial Statements.

No director can hold an interest in the company as it is a company limited by guarantee. Each director, being a member, is liable to the extent of the guarantee given under the company's Constitution. No director of the company has received or become entitled to receive a benefit during or since the end of the financial year because of a contract that the director or a firm of which the director is a member, or an entity in which the director has a substantial financial interest made with the company, or an entity that the company controlled, or a body corporate that was related to the company when the contract was made or when the director received or became entitled to receive a benefit.

The policy governing staff and senior executive remuneration is reviewed and approved by Company Directors' Human Resources and Remuneration Committee. Remuneration is determined as part of an annual performance review, having regard to market factors, a performance evaluation process and independent remuneration advice. For executive officers, remuneration packages generally comprise salary, a performance-based bonus and superannuation.

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**Financial Report for the year ended 30 June 2013**

*Directors' Report*

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**Auditor's Independence Declaration**

The directors received the declaration from Company Directors' auditor. The declaration is located on the page following the Directors' Report.

**Non-Audit Services**

Company Directors received revenue from sponsorship of events from KPMG of \$129,400. Company Directors' auditor, KPMG provided non-audit services in relation to internal audit and project governance services, which totalled \$28,910 during the current financial year. The directors are satisfied that the receipt of sponsorship and the provision of non-audit services is compatible with the general standard of independence for auditors and auditor independence requirements imposed by the *Corporations Act 2001*.

Signed in accordance with a resolution of the directors.



**J.H.C. Colvin FAICD**  
Chief Executive Officer and Managing Director



**M. Smith FAICD**  
Chairman

Sydney  
11 September 2013



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**Financial Report for the year ended 30 June 2013**

*Auditor's Independence Declaration*

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**Auditor's Independence Declaration**

to the Directors of Australian Institute of Company Directors

**Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001**

To: the directors of the Australian Institute of Company Directors

I declare that, to the best of my knowledge and belief, in relation to the audit for the financial year ended 30 June 2013 there have been:

- (i) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.



KPMG



**Mark Epper**  
Partner

Sydney  
11 September 2013



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## Financial Report for the year ended 30 June 2013

### Corporate Governance Statement

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Governance of the Australian Institute of Company Directors is based on Company Directors' Constitution and Charters.

#### The Board

The Board is the governing body of Company Directors. Its powers are set out in Company Directors' Constitution and Board Charter. The Charter is regularly reviewed by the Board. The adoption of any proposed changes to the Constitution is subject to the approval of the membership at a general meeting. The Constitution and the Board Charter are available on Company Directors' website: [companydirectors.com.au](http://companydirectors.com.au).

#### Composition of the Board

The Board consists of up to twelve directors. There are four National Directors, one of whom is the Chairman, and seven Division representatives. The Division representatives are nominated by each Division Council and are usually Division Presidents. The Division representatives on the Board appoint the Chairman and National Directors following an annual general meeting. In addition, the Chief Executive Officer was appointed Managing Director by resolution of the Board. The procedure for appointing directors can be found in the Constitution. The skills, experience and expertise relevant to the position of director held by each director in office at the date of the annual report is available on Company Directors' website: [companydirectors.com.au](http://companydirectors.com.au).

#### Non-executive Board Remuneration and Tenure

National Directors and Division representatives must be members of Company Directors and do not receive any remuneration for their services to Company Directors. National Directors may serve for two consecutive terms of three years, or for a maximum of six years, unless elected as Chairman, when they may serve up to nine years in total.

No director of Company Directors (except for the CEO) has received or became entitled to receive a benefit from Company Directors during or since the end of the financial year as a result of a contract with the director, a firm of which he or she is a member, an entity in which he or she has a substantial financial interest, or an entity related to or controlled by Company Directors.

#### Role of the Board

The Board is responsible for the overall corporate governance of Company Directors. This includes setting and periodically reviewing the strategic direction, monitoring the achievements and financial performance of the organisation and deciding on key policy positions for Company Directors to take on behalf of Australian directors. Seven meetings of the Board were held during the financial year.

#### The Board and the Chief Executive Officer

The Board is responsible for the appointment and employment contract of the CEO. The CEO's role is to lead the organisation. He develops a business strategy in collaboration with the senior management team and implements it once it is approved by the Board. The CEO is also responsible for the culture of the organisation, for the employment of staff and for financial management and control.

The Board determines the CEO's performance goals and remuneration on advice from the Human Resources and Remuneration Committee. His remuneration consists of a salary and an at-risk component. The amount of the latter is set by the Board on advice from the Committee, which assesses the CEO's performance against predetermined goals.

#### Board Committees

To improve its efficiency, the Board delegates tasks to its Audit, Risk and Compliance; Human Resources and Remuneration, and Nomination Committees. In addition, Company Directors is advised on policy matters by three committees of senior practising directors and technical experts—Corporate Governance, Law and Reporting and is advised on matters of importance to Chairmen of Australian companies by the Chairman's Forum. The Board reviews and ratifies the Terms of Reference of all of these committees and their membership annually.

#### Audit, Risk and Compliance Committee

The Audit, Risk and Compliance Committee reviews and monitors the compliance program and the financial systems operating within Company Directors. It provides a link between the Board, the external auditors, and management.

The Committee ensures procedures are in place to safeguard Company Directors' assets and interests, including accounting and financial reporting in compliance with applicable laws, regulations, standards, and best practice guidelines. It oversees the continuing independence of the external auditor.

During the financial year, all new staff members received training in Company Directors' Compliance Program. The program covers risk oversight and management policies on contract law, trade practices, intellectual property, privacy, workplace health and safety, and anti-discrimination.

The Audit, Risk and Compliance Committee comprises at least three members appointed by the Board - refer to 'Meeting Attendances' in the Directors' Report.

#### Human Resources and Remuneration Committee

The objectives of the Human Resources and Remuneration Committee are to assist the Board to discharge its corporate governance responsibilities to exercise due care and diligence and skill in determining:

- human resources strategies to foster quality management practices;
- the setting of key performance areas for the CEO and the regular review of CEO performance;
- executive and staff remuneration and benefits to recognise contributions to the business by staff and to reward these appropriately;
- staff policies and procedures, including workplace health and safety and superannuation; and
- compliance with laws and regulations.

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## Financial Report for the year ended 30 June 2013

### Corporate Governance Statement

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The Human Resources and Remuneration Committee comprises four members appointed by the Board - refer to 'Meeting Attendances' in the Directors' Report. It is chaired by the Board Chairman.

#### *Nomination Committee*

The objectives of the Nomination Committee are to: determine the pipeline of director nominees for election to the National Board of Directors; to identify and recommend candidates to fill vacancies occurring at the end of National Directors' tenure, Division President tenure and casual vacancies between annual general meetings; and to review, evaluate and recommend changes to Company Directors' Corporate Governance Guidelines.

The Nomination Committee comprises four members appointed by the Board - refer to the Directors' Report. It is chaired by the Board Chairman.

#### *Policy Committees*

Company Directors' policy committees consist of senior practising directors and technical experts who give their time free of charge. The role of each policy committee is to develop policies, guidelines, issues papers and submissions on key director-related issues. Management provides their secretariats. Their agenda for the year and their most significant policy initiatives are reviewed and ratified by the Board annually.

The three committees focus on policy areas that are most important to directors: Corporate Governance, Law and Reporting. There is a National Director on each of the three policy committees, who liaises with the Board. Committee meetings are generally held monthly or bi-monthly. The chair of each committee is appointed by the Board annually.

Company Directors' Chairman's Forum also performs an advisory function to the Board. The Chairman's Forum comprises up to 20 members drawn largely from ASX 50 companies. The Forum meets twice a year, unless otherwise agreed between the Forum Chairman and Company Directors' CEO. The objective of the Forum is to promote discussion on issues of importance to Chairmen of major Australian listed companies, and in doing so, provide input and feedback to Company Directors' Board and management on its activities.

#### **Division Councils**

Division Councils have between five and ten members. In the year to 30 June 2013, these consisted of up to six members elected by Company Directors' members in their state or territory and up to four members appointed by the elected members. Each Council elects a President who usually becomes a Division representative on Company Directors' National Board. The rules for election and retirement of Division Council members are set out in the Constitution and By-laws, available on Company Directors' website: [companydirectors.com.au](http://companydirectors.com.au).

The Division Councils advise the Board and the relevant Division on the conduct of activities and give effect to powers delegated to them by the Board. The Division Councils:

- 1) Advise the Board and CEO on:
  - a) Policy matters affecting the role of directors;
  - b) Membership matters; and
  - c) The strategy and policies of Company Directors and management issues that may arise from time to time.
- 2) Administer the membership of the Division, approving new members and membership class upgrades.
- 3) Represent the views and aspirations of Company Directors in the Division's territory and develop relationships with leaders in directorship, regulation and politics who reside, or are active in these territories.
- 4) Support the Division Manager with regard to:
  - a) Events;
  - b) Member service, member recruitment and retention and member grade matters; and
  - c) The general conduct of the Division, including Director and Board Development programs.

The Division Managers report through the Chief Operating Officer to the CEO. The Division Council Charter is available on Company Directors' website: [companydirectors.com.au](http://companydirectors.com.au).

#### **Adherence to Ethical Standards**

All of Company Directors' members and the Board agree to be bound by the principles contained in the Code of Conduct. A copy of the Code is provided to all members. The principles call for honesty, due care and diligence, and adherence to the spirit, as well as the letter, of the law.

All of Company Directors' staff agree to use the approved organisational values to guide their decisions. The values are:

- True Professionalism
- Positive Influence
- Powerful Together
- Dynamic Performance
- Lasting Impact

**Financial Report for the year ended 30 June 2013**

*Comparison of Company Directors' Corporate Governance Principles to ASX Corporate Governance Principles and Recommendations*

<b>Principle/recommendation</b>	<b>Description/reference of disclosure/compliance</b>
<b>Principle 1</b>	Lay solid foundations for management and oversight
Recommendation 1.1	Companies should establish the functions reserved to the Board and those delegated to senior executives and disclose those functions. Contained in the Board Charter.
Recommendation 1.2	Companies should disclose the process for evaluating the performance of senior executives. Contained in Performance Management Process.
Recommendation 1.3	Companies should disclose:
a)	an explanation of any departure from Recommendations 1.1, 1.2 or 1.3. No departures noted.
b)	whether a performance evaluation for senior executives has taken place in the reporting period and whether it was in accordance with the process disclosed. Company Directors performed an evaluation and the Human Resource and Remuneration Committee confirmed the process used.
c)	A statement of matters reserved for the board, or the board charter, or the statement of areas of delegated authority to senior executives. Board and Committee Charters are located on Company Directors' website: <a href="http://companydirectors.com.au/About us/Corporate Governance">companydirectors.com.au/About us/Corporate Governance</a>
<b>Principle 2</b>	Structure the board to add value
Recommendation 2.1	A majority of the board should be independent directors. All of the directors are non-executive independent directors with the exception of the CEO.
Recommendation 2.2	The chair should be an independent director. The chair is an independent director.
Recommendation 2.3	The roles of chair and CEO should not be exercised by the same individual. The role of the chair and the CEO cannot be exercised by the same individual per the Board Charter.
Recommendation 2.4	The board should establish a nomination committee. The Board has delegated authority to a Nomination Committee. Refer Directors' Report.
Recommendation 2.5	Companies should disclose the process for evaluating the performance of the board, its committees and individual directors. No formal independent board performance review was undertaken during the year. This financial year there were three Chairman (due to the resignation of Richard Lee and passing of his successor, James Strong). Under new Chairman, Michael Smith, the Board has had discussions about a formal review and it is anticipated that a review will take place in the next financial year.
Recommendation 2.6	Companies should disclose:
	<ul style="list-style-type: none"> <li>the skills, experience and expertise relevant to the position of director held by each director in office at the date of the annual report. Biographical details of directors are available on Company Directors' website: <a href="http://companydirectors.com.au/About us/BoardandManagement">companydirectors.com.au/About us/BoardandManagement</a></li> <li>the names of the directors considered by the board to constitute independent directors and the company's materiality thresholds. All of the directors are independent with the exception of the CEO.</li> </ul>

**Financial Report for the year ended 30 June 2013**

*Comparison of Company Directors' Corporate Governance Principles to ASX Corporate Governance Principles and Recommendations*

Principle/recommendation		Description/reference of disclosure/compliance
Recommendation 2.6 (continued)	<ul style="list-style-type: none"> <li>• the existence of any of the relationships listed in 2.1 and an explanation of why the board considers a director to be independent, notwithstanding the existence of those relationships.</li> <li>• a statement as to whether there is a procedure agreed by the board for directors to take independent professional advice at the expense of the company.</li> <li>• a statement as to the mix of skills and diversity for which the board of directors is looking to achieve in membership of the board.</li> <li>• the period of office held by each director in office at the date of the annual report.</li> <li>• the names of members of the nomination committee and their attendance at meetings of the committee, or where a company does not have a nomination committee, how the functions of a nomination committee are carried out, whether a performance evaluation for the board, its committees and directors has taken place in the reporting period and whether it was in accordance with the process disclosed.</li> <li>• an explanation of any departures from Recommendations 2.1, 2.2, 2.3, 2.4, 2.5 or 2.6.</li> </ul>	<p>Refer to the related party note Company Directors' notes to the financial statements (note 16).</p> <p>Available on a committee basis, not to individual directors.</p> <p>Company Directors' Diversity Policy is available at: <a href="http://companydirectors.com.au">companydirectors.com.au</a>. Company Directors continue to review its director selection criteria and process and including the application of its diversity policy.</p> <p>Refer to the Directors' Report.</p> <p>Refer to the Directors' Report.</p> <p>No departures noted.</p>
<b>Principle 3</b>	<b>Promote ethical and responsible decision-making</b>	
Recommendation 3.1	<p>Companies should establish a Code of Conduct and disclose the code or a summary of the code as to:</p> <ul style="list-style-type: none"> <li>• the practices necessary to maintain confidence in the company's integrity.</li> <li>• the practices necessary to take into account their legal obligations and the reasonable expectations of their stakeholders.</li> <li>• the responsibility and accountability of individuals for reporting and investigating reports of unethical practices.</li> </ul>	<p>Company Directors has a Code of Conduct, By-Laws, Constitution and Division Council Charter which covers the governance of Company Directors and principles of membership. These are available on Company Directors' website: <a href="http://companydirectors.com.au/Aboutus/CorporateGovernance">companydirectors.com.au/Aboutus/CorporateGovernance</a></p>

**Financial Report for the year ended 30 June 2013**

*Comparison of Company Directors' Corporate Governance Principles to ASX Corporate Governance Principles and Recommendations*

Principle/recommendation		Description/reference of disclosure/compliance
Recommendation 3.2	Companies should establish a policy concerning diversity and disclose the policy or a summary of that policy. The policy should include requirements for the board to establish measurable objectives for achieving gender diversity and for the board to assess annually both the objectives and progress in achieving them.	Company Directors' Diversity Policy is available on its website: <a href="http://companydirectors.com.au">companydirectors.com.au</a>
Recommendation 3.3	Companies should disclose in each annual report the measurable objectives for achieving gender diversity set by the board in accordance with the diversity policy and progress towards achieving them.	<p>Company Directors has set the following measurable objectives for gender diversity:</p> <ul style="list-style-type: none"> <li>• Board: Increase proportion to 30 per cent female representation</li> <li>• Executive: Increase proportion to 30 per cent female representation</li> <li>• Division Councillors: Maintain or better 30 per cent female representation</li> <li>• Whole organisation: Review the gender diversity profile by 30 November 2013.</li> </ul> <p>Our progress towards these objectives is noted at 3.4 below.</p>
Recommendation 3.4	Companies should disclose in each annual report the proportion of women employees in the whole organisation, women in senior executive positions and women on the board.	<p>The proportion of women as at the date of this report.</p> <ul style="list-style-type: none"> <li>• Board members: 33 per cent</li> <li>• Executive: 25 per cent</li> <li>• Division Councillors: 43 per cent</li> <li>• Whole organisation: 81 per cent.</li> </ul>
Recommendation 3.5	<p>Companies should provide the following information:</p> <ul style="list-style-type: none"> <li>• an explanation of any departures from Recommendations 3.1, 3.2, 3.3, 3.4 or 3.5.</li> <li>• Any diversity policy or summary.</li> </ul>	No departures noted.

## Financial Report for the year ended 30 June 2013

### Comparison of Company Directors' Corporate Governance Principles to ASX Corporate Governance Principles and Recommendations

Principle/recommendation		Description/reference of disclosure/compliance
Principle 4	Safeguard integrity in financial reporting	
Recommendation 4.1	The board should establish an audit committee.	The Board has delegated authorities to an Audit, Risk and Compliance Committee.
Recommendation 4.2	The audit committee should be structured so that it: <ul style="list-style-type: none"> <li>consists only of non-executive directors</li> <li>consists of a majority of independent directors</li> <li>is chaired by an independent chair, who is not chair of the board and</li> <li>consists of at least three members of the Board</li> </ul>	The committee is structured so that it: <ul style="list-style-type: none"> <li>consists of only non-executive directors;</li> <li>consists of only independent directors;</li> <li>is chaired by an independent chair who is not chair of the board; and</li> <li>consists of at least three members of the board.</li> </ul>
Recommendation 4.3	The audit committee should have a formal charter.	The committee charter is available on Company Directors' website: <a href="http://companydirectors.com.au/About-us/Corporate-Governance">companydirectors.com.au/About us/Corporate Governance</a>
Recommendation 4.4	The following material should be included in the corporate governance statement in the annual report: <ul style="list-style-type: none"> <li>the names and qualifications of those appointed to the audit committee and their attendance at meetings of the committee, or, where a company does not have an audit committee, how the functions of an audit committee are carried out</li> <li>the number of meetings of the audit committee</li> <li>explanation of any departures from Recommendations 4.1, 4.2, 4.3 or 4.4.</li> <li>The following material should be made publicly available, ideally by posting it to the company's website in a clearly marked corporate governance section: <ul style="list-style-type: none"> <li>the Audit Committee Charter</li> <li>information on procedures for the selection and appointment of the external auditor, and for the rotation of external audit engagement partners.</li> </ul> </li> </ul>	Qualifications of directors are available on Company Directors' website and in its Annual Report. Refer to the Directors' Report for meeting attendance. <p>Refer to the Directors' Report.</p> <p>No departures noted.</p> <p>The Committee Charter is available on Company Directors' website. It documents objectives, duties and responsibilities and administration of the committee.</p> <p>Audit, Risk &amp; Compliance Committee Charter: <a href="http://companydirectors.com.au/About-us/Corporate-Governance">companydirectors.com.au/About us/Corporate Governance</a></p>



**Financial Report for the year ended 30 June 2013**

*Comparison of Company Directors' Corporate Governance Principles to ASX Corporate Governance Principles and Recommendations*

<b>Principle/recommendation</b>		<b>Description/reference of disclosure/compliance</b>
<b>Principle 5</b>	<b>Make timely and balanced disclosure</b>	
Recommendation 5.1	Companies should establish written policies designed to ensure compliance with ASX Listing Rule disclosure requirements and to ensure accountability at a senior executive level for that compliance and disclose those policies or a summary of those policies.	Company Directors is not an ASX disclosing entity but does report annually to members on its operations and financial results.
Recommendation 5.2	An explanation of any departures from Recommendations 5.1 or 5.2 should be included in the corporate governance statement in the annual report.	No departures noted.
<b>Principle 6</b>	<b>Respect the rights of shareholders</b>	
Recommendation 6.1	Companies should design a communications policy for promoting effective communication with shareholders and encouraging their participation at general meetings and disclose their policy or a summary of that policy.	Company Directors does not have shareholders but has members. Communication with members takes the form of regular electronic (email) newsletters, a monthly <i>Company Director</i> magazine, annual financial report and other communication through Company Directors' website: <a href="http://companydirectors.com.au">companydirectors.com.au</a> .
Recommendation 6.2	An explanation of any departure from Recommendations 6.1 or 6.2 should be included in the corporate governance statement in the annual report.	No departures noted.
	The company should describe how it will communicate with its shareholders (members) publicly, ideally by posting the information on the company's website in a clearly marked corporate governance section.	Company Directors' communication materials are described on the Membership section of the website and in the Corporate Profile.
<b>Principle 7</b>	<b>Recognise and manage risk</b>	
Recommendation 7.1	Companies should establish policies for the oversight and management of material business risks and disclose a summary of those policies.	The Board has established a policy for the oversight and management of material business risks.  The risk management policy is available at: <a href="http://companydirectors.com.au/About us/Corporate Governance">companydirectors.com.au/About us/Corporate Governance</a>
Recommendation 7.2	The board should require management to design and implement the risk management and internal control system to manage the company's material business risks and report to it on whether those risks are being managed effectively. The board should disclose that management has reported to it as to the effectiveness of the company's management of its material business risks.	Management reports a minimum of three times a year to the Audit, Risk and Compliance Committee in respect of risk management and internal control reviews. A formal review of the risk management policy, risk register and framework is undertaken annually by the Board.  The Audit, Risk and Compliance Committee Charter is available on Company Directors' website. <a href="http://companydirectors.com.au/About us/Corporate Governance">companydirectors.com.au/About us/Corporate Governance</a>  It documents the objectives, duties and responsibilities and administration of the Committee.



## Financial Report for the year ended 30 June 2013

### Comparison of Company Directors' Corporate Governance Principles to ASX Corporate Governance Principles and Recommendations

Principle/recommendation	Description/reference of disclosure/compliance	
Recommendation 7.3	<p>The Board should disclose whether it has received assurance from the Chief Executive Officer (or equivalent) and the Chief Financial Officer (or equivalent) that the declaration provided in accordance with section 295A of the <i>Corporations Act 2001</i> is founded on a sound system of risk management and internal control and that the system is operating effectively in all material respects in relation to financial reporting risks.</p>	The Board has received assurance from key management personnel.
Recommendation 7.4	An explanation of any departure from Recommendations 7.1, 7.2 7.3 or 7.4.	No departures noted.
<b>Principle 8</b>	<b>Remunerate fairly and responsibly</b>	
Recommendation 8.1	The board should establish a remuneration committee.	<p>The Board has delegated authorities to a Human Resources &amp; Remuneration Committee.</p> <p>The Human Resources &amp; Remuneration Committee Charter is available at: <a href="http://companydirectors.com.au/About us/CorporateGovernance">companydirectors.com.au/About us/CorporateGovernance</a></p>
Recommendation 8.2	<p>The remuneration committee should be structured so that it:</p> <ul style="list-style-type: none"> <li>• consists of a majority of independent directors</li> <li>• is chaired by an independent director</li> <li>• has at least three members.</li> </ul>	The Committee consists of three independent directors.
Recommendation 8.3	Companies should clearly distinguish the structure of non-executive directors' remuneration from that of executive directors and senior executives.	Refer to the Directors' Report, "Directors' and Officers' Remuneration".
Recommendation 8.4	<p>The following material or a clear cross-reference to the location of the material should be included in the corporate governance statement in the annual report:</p> <ul style="list-style-type: none"> <li>• the names of the members of the remuneration committee and their attendance at meetings of the committee, or where a company does not have a remuneration committee, how the functions of a remuneration committee are carried out</li> <li>• the existence and terms of any schemes for retirement benefits, other than superannuation, for non-executive directors.</li> <li>• an explanation of any departures from Recommendations 8.1, 8.2, 8.3 or 8.4.</li> </ul> <p>The following material should be made publicly available, ideally by posting it to the company's website in a clearly marked corporate governance section:</p> <ul style="list-style-type: none"> <li>• the charter of the remuneration committee or a summary of the role, rights, responsibilities and membership requirements for that committee</li> <li>• a summary of the company's policy on prohibiting entering into transactions in associated products which limit the economic risk of participating in unvested entitlements under any equity-based remuneration schemes.</li> </ul>	<p>Refer to the Directors' Report.</p> <p>None.</p> <p>No departures noted.</p> <p>The Human Resources &amp; Remuneration Committee Charter is available at: <a href="http://companydirectors.com.au/About us/CorporateGovernance">companydirectors.com.au/About us/CorporateGovernance</a></p> <p>No such policy, as Company Directors does not have an equity-based remuneration scheme.</p>

**Financial Report for the year ended 30 June 2013**  
*Statement of Profit or Loss and Other Comprehensive Income*

For the year ended 30 June 2013	Note	2013 \$'000	2012 \$'000
<b>Revenue</b>	4(a)	<b>51,471</b>	<b>47,608</b>
<b>Expenses</b>			
Director & Board Development and Events		(19,985)	(18,848)
Membership		(9,045)	(9,527)
Publishing		(2,019)	(2,115)
Administration		(17,334)	(16,811)
Strategic initiatives		(2,675)	(2,351)
<b>Total expenses</b>	4(b)	<b>(51,058)</b>	<b>(49,652)</b>
<b>Results from operating activities</b>		<b>413</b>	<b>(2,044)</b>
Finance income		2,665	885
Finance costs		-	(152)
<b>Net finance income</b>	5	<b>2,665</b>	<b>733</b>
<b>Surplus / (deficit) for the year</b>		<b>3,078</b>	<b>(1,311)</b>
<b>Total comprehensive income for the year</b>		<b>3,078</b>	<b>(1,311)</b>

The Notes to the accounts are an integral part of these financial statements.

**Financial Report for the year ended 30 June 2013**  
*Statement of Financial Position*

At 30 June 2013	Note	2013 \$'000	2012 \$'000
<b>Assets</b>			
<b>Current assets</b>			
Cash and cash equivalents	6	19,311	14,906
Trade and other receivables	7	2,502	2,408
Prepayments		695	1,108
<b>Total current assets</b>		<b>22,508</b>	<b>18,422</b>
<b>Non-current assets</b>			
Plant and equipment	8	5,140	5,645
Intangible assets	9	2,767	3,173
Financial assets	10	13,018	11,179
<b>Total non-current assets</b>		<b>20,925</b>	<b>19,997</b>
<b>Total assets</b>		<b>43,433</b>	<b>38,419</b>
<b>Liabilities</b>			
<b>Current liabilities</b>			
Trade and other payables	11	7,570	8,017
Provisions	12	910	1,002
Deferred revenue	13	16,795	15,504
<b>Total current liabilities</b>		<b>25,275</b>	<b>24,523</b>
<b>Non-current liabilities</b>			
Trade and other payables	11	1,857	740
Provisions	12	828	761
<b>Total non-current liabilities</b>		<b>2,685</b>	<b>1,501</b>
<b>Total liabilities</b>		<b>27,960</b>	<b>26,024</b>
<b>Net assets</b>		<b>15,473</b>	<b>12,395</b>
<b>Members' funds</b>			
Retained surpluses		15,473	12,395
<b>Total members' funds</b>		<b>15,473</b>	<b>12,395</b>

The Notes to the accounts are an integral part of these financial statements.

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**Financial Report for the year ended 30 June 2013**  
*Statement of Changes in Equity*

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<b>For the year ended 30 June 2013</b>	<b>Note</b>	<b>2013</b>	<b>2012</b>
		<b>\$'000</b>	<b>\$'000</b>
Opening members' funds		12,395	13,706
Total comprehensive income for the year		3,078	(1,311)
<b>Members' funds</b>		<b>15,473</b>	<b>12,395</b>

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The Notes to the accounts are an integral part of these financial statements.

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**Financial Report for the year ended 30 June 2013**
**Statement of Cash Flows**


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<b>For the year ended 30 June 2013</b>	<b>Note</b>	<b>2013</b>	<b>2012</b>
		<b>\$'000</b>	<b>\$'000</b>
<b>Cash flows from operating activities</b>			
Receipts from customers and sponsors		55,148	49,787
Payments to suppliers and employees		(50,128)	(46,271)
<b>Net cash flows from operating activities</b>	6(b)	<b>5,020</b>	<b>3,516</b>
<b>Cash flows from investing activities</b>			
Interest received		375	808
Interest paid		-	(152)
Dividends received		440	415
Franking credits received		209	-
Sale of other financial assets		257	380
Purchase of other financial assets		(400)	-
Payment for plant and equipment		(898)	(4,741)
Payment for intangible assets		(647)	(943)
<b>Net cash flows used in investing activities</b>		<b>(664)</b>	<b>(4,233)</b>
Net increase / (decrease) in cash and cash equivalents		4,356	(717)
Cash and cash equivalents at the beginning of the period		14,906	15,555
Effect of exchange rate fluctuations on cash held		49	68
<b>Cash and cash equivalents at the end of period</b>	6(a)	<b>19,311</b>	<b>14,906</b>

The Notes to the accounts are an integral part of these financial statements.

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## Financial Report for the year ended 30 June 2013

### Notes to the Financial Statements

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#### 1. Corporate information

The financial report of the Australian Institute of Company Directors Limited (Company Directors) for the year ended 30 June 2013 was authorised for issue in accordance with a resolution of the directors on 11 September 2013.

The Australian Institute of Company Directors is a company limited by guarantee incorporated in Australia and by licence ("ASIC Licence") that was in force immediately before 1 July 1998 and is allowed to omit "Limited" from its name.

Company Directors is incorporated and domiciled in Australia.

#### 2. Basis of preparation

##### (a) Statement of compliance

The financial report is a general-purpose financial report has been prepared in accordance with Australian Accounting Standards (AASB's) (including Australian interpretations) adopted by the Australian Accounting Standards Board (AASB) and the Corporations Act 2001. The financial report complies with International Financial Reporting Standards (IFRS) and interpretations adopted by the International Accounting Standards Board (IASB).

A number of new Standards, amendments to Standards and interpretations are effective for annual periods beginning after 1 July 2012 and have not been applied in preparing these financial statements. None of these are expected to have a significant effect on the financial statements of the company, except for AASB 9 Financial Instruments. AASB 9 (2009) introduces new requirements for the classification and measurement of financial assets. Under AASB 9 (2009) financial assets are classified and measured based on the business model in which they are held and the characteristics of their contractual cash flows. AASB 9 (2010) introduces additions relating to financial liabilities. The IASB currently has an active project that may result in limited amendments to the classification and measurement requirements of AASB 9 and add new requirements to address the impairment of financial assets and hedge accounting.

##### (b) Basis of measurement

The financial report has also been prepared on a historical cost basis, except for financial assets, which have been measured at fair value.

##### (c) Functional and presentation currency

The financial report is presented in Australian dollars which is Company Directors' functional currency. Comparative information is reclassified where appropriate to enhance comparability.

##### (d) Use of estimates and judgments

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

In particular, information about significant areas of estimation uncertainty and judgements in applying accounting policies that have the most significant effect on the amount recognised in the financial statements are described in Note 12 - Provisions, in relation to property "make-good" provisions.

#### 3. Summary of significant accounting policies

##### (a) Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to Company Directors and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised:

##### (i) Director & Board Development and Events

Revenue from Director & Board Development and Event activities is recognised when the function or course is held. Where an event is held over a period of time, the revenue is recognised as the service is provided over the time-frame that the event is held.

##### (ii) Membership

Annual membership subscriptions are recognised as revenue pro rata over the period of the membership. The date of payment of the initial annual membership subscription becomes the renewal date. Subscriptions are not refundable. Subscriptions received in advance of the provision of membership services are recognised as deferred revenue.

##### (iii) Publishing

Revenue from the sale of advertising space in *Company Director Magazine* in the period when the advertising space is to appear in the magazine.

##### (iv) Financial income and costs

Financial income includes dividend, interest and other financial income. Dividend income is recognised in the Statement of Profit or Loss, when Company Directors' right to receive payment is established. Interest income is recognised in the Statement of Profit or Loss, as it accrues in the surplus or deficit, using the effective interest rate method. Other financial income includes gains on the disposal of available-for-sale financial assets and changes in the fair value of financial assets held at fair value. These are recognised in the Statement of Profit or Loss as incurred.

##### (b) Leases

The determination of whether an arrangement is or contains a lease is based on the substance of the arrangement and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.

Operating lease payments are recognised as an expense in the Statement of Profit or Loss on a straight-line basis over the lease term. Lease incentives are recognised in the Statement of Profit or Loss as an integral part of the total lease expense.

## Financial Report for the year ended 30 June 2013

### Notes to the Financial Statements

#### (c) Cash and cash equivalents

Cash and short-term deposits in the Statement of Financial Position comprise cash at bank and in hand and short-term deposits with an original maturity of twelve months or less.

For the purposes of the Cash Flow Statement, cash and cash equivalents consist of cash and cash equivalents as defined above.

#### (d) Trade and other receivables

Trade receivables are recognised and carried at original invoice amount less an allowance for any uncollectable amounts. Receivable balances for courses and events are not considered collectible until after the course or event has occurred.

An allowance for doubtful debts is made when there is objective evidence that Company Directors will not be able to collect the debts. Bad debts are written off when identified.

#### (e) Income tax

Section 50 of the Income Tax Assessment Act 1997 provides that certain institutions will be exempt from income tax. Company Directors falls specifically under Section 50-B of the Act.

#### (f) Other taxes

##### GST

Revenues, expenses and assets are recognised net of the amount of GST except:

- when the GST incurred on a purchase of goods and services is not recoverable from the taxation authority, in which case the GST is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- receivables and payables, which are stated with the amount of GST included.

GST exemption on public education courses was approved by Private Ruling on the 13 July 2007.

GST exemption on public events was applied from 1 January 2009 pursuant to section 38-250 Goods and Services Tax Act 1999.

##### Payroll Tax

Company Directors is exempt from payroll tax in Queensland and New South Wales.

#### (g) Plant and equipment

Items of plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses. Depreciation is calculated on a straight-line basis over the estimated useful life of the assets as follows:

	Life	Method
Office plant and equipment	2-6 years	Straight Line
Leasehold improvements	4-10 years	Straight Line

The assets' residual values, useful lives and amortisation methods are reviewed, and adjusted if appropriate, at each financial year-end.

#### Derecognition and disposal

An item of plant and equipment is derecognised upon disposal or when no further future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is recognised in profit or loss.

#### (h) Financial assets

##### Recognition

Financial instruments are designated at fair value through profit or loss in accordance with Company Directors documented investment strategy. Upon initial recognition attributable transaction costs are recognised in the Statement of Profit or Loss when incurred. Financial instruments at fair value through the surplus or deficit are measured at fair value and changes therein are recognised in the Statement of Profit or Loss.

##### Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognised when:

- (i) the rights to receive cash flows from the asset have expired;
- (ii) Company Directors retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass-through' arrangement; or
- (iii) Company Directors has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

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**Financial Report for the year ended 30 June 2013**

*Notes to the Financial Statements*

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**(i) Impairment**

**Financial assets**

Financial assets and liabilities are offset and the net amount presented in the Statement of Financial Position when, and only when, Company Directors' has a legal right to offset the amounts and intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

Company Directors first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If it is determined that no objective evidence of impairment exists for an individual assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be recognised, are not included in a collective assessment of impairment.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed. Any subsequent reversal of an impairment loss is recognised in the surplus or deficit, to the extent that the carrying value of the asset does not exceed its amortised cost at the reversal date.

**Non-financial assets other than goodwill**

Non-financial assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. Recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which they are separately identifiable cash inflows that are largely independent of the cash inflows from other assets. Non-financial assets, other than goodwill, that suffered impairment are tested for possible reversal of the impairment whenever events or changes in circumstances indicate that the impairment may have been reversed.

**(j) Intangible assets**

Intangible assets consist of development activities and those acquired by Company Directors. Those acquired are initially measured at cost.

Expenditure on research activities for website and software related projects, are not capitalised and expenditure is charged against the profit or loss in the year in which the expenditure is incurred. Following initial recognition, website intangible assets are carried at cost less accumulated amortisation and any accumulated impairment losses ongoing.

Development activities involve a plan or design for the production of new or substantially improved products or processes.

Development expenditure is capitalised only if development costs can be measured reliably, the product or process is technically and commercially feasible, future economic benefits are probable, and Company Directors intends to and has sufficient resources to complete development and use or sell the asset. The expenditure capitalised includes professional service fees, direct labour and licence fees that are directly attributable to preparing the asset for its intended use. Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is recognised in profit or loss as incurred.

The useful life of the website and software intangible assets has been assessed to be finite. The website and software is amortised over the useful life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for the website and software intangible asset are reviewed at least at each financial year-end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are accounted for by changing the amortisation period or method, as appropriate, which is a change in accounting estimate. The amortisation expense is recognised in the profit or loss as an amortised expenditure.

A summary of the policies applied to Company Directors' intangible assets is as follows:

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**Development costs – website**

<b>Useful life</b>	Finite (2012: Finite)
<b>Amortisation method used</b>	Amortised over the period of expected future sales (as recorded through the website) on a straight-line basis (2 to 5 years)
<b>Impairment testing</b>	Is conducted annually, with the volume of sales activity used as a measure of useful life. The amortisation method is reviewed at each financial year-end.

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**Development costs – software**

<b>Useful life</b>	Finite (2012: Finite)
<b>Amortisation method used</b>	Amortised over the period of expected time in which the software will be upgraded (2 to 5 years) on a straight-line basis.
<b>Impairment testing</b>	Is conducted annually, with the upgrade of software as a measure of useful life. The amortisation method is reviewed at each financial year-end.

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**Financial Report for the year ended 30 June 2013***Notes to the Financial Statements*

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Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the surplus or deficit when the asset is derecognised.

**(k) Trade and other payables**

Trade payables and other payables are carried at amortised cost and represent liabilities for goods and services provided to Company Directors prior to the end of the financial year that are unpaid and arise when Company Directors becomes obliged to make future payments in respect of the purchase of these goods and services.

**(l) Provisions**

Provisions are recognised when Company Directors has a present obligation (legal or constructive) as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a borrowing cost.

**(m) Employee leave benefits****Wages, salaries and annual leave**

Liabilities for wages and salaries and annual leave expected to be settled within 12 months of the reporting date are recognised in other payables in respect of employees' services up to the reporting date. They are measured at the amounts expected to be paid when the liabilities are settled.

**Long service leave**

The liability for long service leave is recognised in the provision for employee benefits and measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date using the projected unit credit method.

Consideration is given to expected future wage and salary levels, experience of employee departures, and periods of service. Expected future payments are discounted using market yields at the reporting date on national government bonds with terms to maturity and currencies that match, as closely as possible, the estimated future cash outflows.

**n) Going Concern**

Current Liabilities exceed Current Assets due to deferred revenue for education, events and membership. These are classified as Current Liabilities under deferred revenue. These amounts represent a liability for services not yet performed as distinct from a liability for unpaid amounts. There is a national policy applied across uniformly in each state governing the refund of any education and event. Membership fees are not refunded. Management believes the accountability surrounding the application of the policy, specifically refunds, is such that any future financial obligation is mitigated.

The consistent achievement of positive operating cash flows is representative of solid operating performance and the ability to pay debts when they fall due.

Financial Report for the year ended 30 June 2013

Notes to the Financial Statements

4. Revenues and Expenses

	2013	2012
	\$'000	\$'000
<b>(a) Revenue</b>		
Director & Board Development	28,290	25,974
Events & Conferences	6,676	6,123
Membership	15,611	14,114
Publishing	825	1,306
Other income	69	91
	<b>51,471</b>	<b>47,608</b>
<b>(b) Expenses</b>		
<b>Depreciation and amortisation:</b>		
Plant and equipment – depreciation	526	315
– leasehold improvements	858	748
Intangible assets – amortisation	1,053	934
	<b>2,437</b>	<b>1,997</b>
<b>Lease payments and other expenses included in administrative expenses</b>		
Operating lease rental expense	3,282	3,194
<b>Employee benefits expense</b>		
Salary and wages	18,549	17,754
Superannuation	1,424	1,301
Long service leave	287	231
Annual leave	268	198
	<b>20,528</b>	<b>19,484</b>
<b>Bad and doubtful debts expense</b>	48	38
<b>Finance costs relating to lease accounting</b>	(29)	(20)
<b>Net loss on sale or disposal of plant and equipment</b>	19	272

## Financial Report for the year ended 30 June 2013

### Notes to the Financial Statements

#### 5. Finance income and finance costs

	2013	2012
	\$'000	\$'000
<b>Finance income</b>		
Interest	375	808
Dividends	440	415
Franking credits	104	105
Fair value movements of financial assets held at fair value	1,697	(511)
Foreign exchange gain	49	68
Finance income	<u>2,665</u>	<u>885</u>
Interest expense	-	(152)
Finance costs	-	(152)
Net finance income recognised in surplus / (deficit)	<u>2,665</u>	<u>733</u>

#### 6. Cash and cash equivalents

	2013	2012
	\$'000	\$'000
Cash at bank and on hand	5,640	3,657
Short-term deposits	10,378	8,933
Short-term deposits - foreign currency	791	741
Secured term deposit	2,502	1,575
	<u>19,311</u>	<u>14,906</u>

Cash at bank earns interest at floating rates based on daily bank deposit rates.

Short-term deposits are made for varying periods of between one day and six months, depending on the immediate cash requirements of Company Directors, and earn interest at the respective short-term deposit rates.

Short-term deposits – foreign currency relates to a holding of United States Dollars for off-shore course and event activity.

Secured term deposit is a fixed term bank deposit with an annual roll over, that is used as security for the bank guarantees in respect of the leased properties.

Short-term deposits are part of a strategic investment fund.

#### (a) Reconciliation to cash flow statement

For the purposes of the cash flow statement, cash and cash equivalents comprise the following at 30 June:

Cash at bank and on hand	5,640	3,657
Short-term deposits	11,169	9,674
Secured term deposits	2,502	1,575
	<u>19,311</u>	<u>14,906</u>

Financial Report for the year ended 30 June 2013

Notes to the Financial Statements

6. Cash and cash equivalents (continued)

	2013	2012
	\$'000	\$'000
<b>(b) Reconciliation of net surplus to net cash flows from operations</b>		
Net income	3,078	(1,311)
Adjustments for:		
Fair value movements of financial assets held at fair value	(1,697)	512
Depreciation/amortisation of non-current assets	2,437	1,997
Loss on disposal of plant and equipment	19	272
Property make-good provision	(70)	-
Interest received	(375)	(808)
Interest paid	-	152
Dividends received	(440)	(415)
Franking credits received	(103)	-
Foreign exchange (gain)	(49)	(68)
<b>Net cash provided by operating activities before changes in net assets and liabilities</b>	<b>2,800</b>	<b>331</b>
Changes in assets and liabilities		
(Increase)/Decrease in:		
Trade and other receivables	(94)	(541)
Prepayments	413	153
Inventories	-	1
Transfers to provisions:		
Provision for employee benefits	256	187
Onerous lease provision	(281)	281
Lease incentive	1,082	698
Increase/(Decrease) in:		
Trade and other payables	(447)	(84)
Deferred revenue	1,291	2,490
<b>Net cash from operating activities</b>	<b>5,020</b>	<b>3,516</b>

Company Directors has bank guarantees in respect of leased properties to the amount of \$2,501,752 (2012: \$1,575,694) at year-end. The bank guarantees are secured through the use of the secured term deposit which restricts the use of this facility.

Company Directors' exposure to interest rate risk and a sensitivity analysis for financial assets and liabilities are disclosed in Note 10.

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**Financial Report for the year ended 30 June 2013**
*Notes to the Financial Statements*


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**7. Trade and other receivables – current**


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	<b>2013</b>	<b>2012</b>
	<b>\$'000</b>	<b>\$'000</b>
<b>(a) Trade and other receivables</b>		
Trade receivables	1,660	1,332
Less allowance for doubtful debts	(60)	(40)
	<hr/> 1,600	<hr/> 1,292
Other receivables	715	899
Accrued income	187	217
<b>Total trade and other receivables</b>	<hr/> <b>2,502</b>	<hr/> <b>2,408</b>
<b>(b) Past due but not impaired</b>		
Not past due or impaired	527	594
30 to 60 days	774	241
61 to 90 days	115	27
Over 90 days	244	470
<b>Total trade receivables</b>	<hr/> <b>1,660</b>	<hr/> <b>1,332</b>

Trade receivables are non-interest bearing and are generally on 30 day terms. An allowance for doubtful debts is made when there is objective evidence that a trade receivable is impaired.

**Credit risk**

Credit risk is the risk of financial loss if a customer fails to meet their contractual obligations, and arises principally from the Company Director's receivables from customers. Company Directors' Membership, Events & Conferences, Sponsorship and Director & Board Development courses are paid in advance and therefore mitigate the exposure to credit risk. Receivable balances for courses and events are not considered collectible until after the course or event has occurred.

Receivable balances are monitored on an ongoing basis with the result that exposure to bad debts is minimal.

The carrying amount of financial assets and liabilities as shown on the face of the Statement of Financial Position represents the maximum credit risk to which Company Directors is exposed.

Financial Report for the year ended 30 June 2013

Notes to the Financial Statements

8. Plant and equipment

	Plant and equipment \$'000	Leasehold improvements \$'000	Total \$'000
<b>Year ended 30 June 2013</b>			
At 1 July 2012, net of accumulated depreciation and impairment	1,505	4,140	5,645
Additions	462	436	898
Disposals	(19)	-	(19)
Depreciation charge for the year	(526)	(858)	(1,384)
<b>At 30 June 2013, net of accumulated depreciation and impairment</b>	<b>1,422</b>	<b>3,718</b>	<b>5,140</b>
<b>At 30 June 2013</b>			
Cost	2,864	6,025	8,889
Accumulated depreciation and impairment	(1,442)	(2,307)	(3,749)
<b>Net carrying amount</b>	<b>1,422</b>	<b>3,718</b>	<b>5,140</b>
<b>Year ended 30 June 2012</b>			
At 1 July 2011, net of accumulated depreciation and impairment	506	1,731	2,237
Additions	1,352	3,389	4,741
Disposals	(38)	(232)	(270)
Depreciation charge for the year	(315)	(748)	(1,063)
<b>At 30 June 2012, net of accumulated depreciation and impairment</b>	<b>1,505</b>	<b>4,140</b>	<b>5,645</b>
<b>At 30 June 2012</b>			
Cost	2,466	5,639	8,105
Accumulated depreciation and impairment	(961)	(1,499)	(2,460)
<b>Net carrying amount</b>	<b>1,505</b>	<b>4,140</b>	<b>5,645</b>

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**Financial Report for the year ended 30 June 2013**
*Notes to the Financial Statements*


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**9. Intangible assets**


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	<b>Development costs (website)</b>	<b>Software</b>	<b>Total</b>
	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>
<b>Year ended 30 June 2013</b>			
At 1 July 2012, net of accumulated amortisation and impairment	500	2,673	3,173
Additions	155	492	647
Disposals	-	-	-
Amortisation charge for the year	(268)	(785)	(1,053)
<b>At 30 June 2013, net of accumulated amortisation and impairment</b>	<b>387</b>	<b>2,380</b>	<b>2,767</b>
<b>At 30 June 2013</b>			
Cost (gross carrying amount)	974	4,412	5,386
Accumulated amortisation and impairment	(587)	(2,032)	(2,619)
<b>Net carrying amount</b>	<b>387</b>	<b>2,380</b>	<b>2,767</b>

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	<b>Development costs (website)</b>	<b>Software</b>	<b>Total</b>
	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>
<b>Year ended 30 June 2012</b>			
At 1 July 2011, net of accumulated depreciation and impairment	571	2,595	3,166
Additions	156	788	944
Amortisation charge for the year	-	(3)	(3)
	(227)	(707)	(934)
<b>At 30 June 2012, net of accumulated depreciation and impairment</b>	<b>500</b>	<b>2,673</b>	<b>3,173</b>
<b>At 30 June 2012</b>			
Cost (gross carrying amount)	819	3,919	4,738
Accumulated depreciation and impairment	(319)	(1,246)	(1,565)
<b>Net carrying amount</b>	<b>500</b>	<b>2,673</b>	<b>3,173</b>

**Financial Report for the year ended 30 June 2013**

*Notes to the Financial Statements*

**10. Financial assets**

	2013	2012
	\$'000	\$'000
<b>Non-current Financial Assets</b>		
Financial assets at fair value through profit or loss	13,018	11,179
	<b>13,018</b>	<b>11,179</b>

These assets are part of a strategic investment fund. As the intent is to hold these assets for a period greater than 12 months, they have been classified as non-current.

**Risk management, objectives and policies**

Company Directors' principal financial instruments comprise cash, listed equity investments and short-term deposits. Company Directors has various other financial assets and liabilities such as trade receivables and trade payables, which arise directly from its operations.

The main risks arising from Company Directors' financial instruments are credit risk, market risk and currency risk. Company Directors has no borrowings and as such there are no exposures to cash flow interest rate risk and liquidity risk. Details of the significant accounting policies and methods adopted, including the criteria for recognition, the basis of measurement and the basis on which income and expenses are recognised, in respect of each class of financial asset, financial liability and equity instrument are disclosed in Note 3 to the financial statements.

**Investment policy**

Company Directors holds listed equity investments consisting of investments in wholesale funds. Company Directors does not hold any direct investments in equities. On occasion Company Directors also holds fixed term bonds with interest rates that have fixed rates of return.

The objective of Company Directors' investment policy is to target a reasonable return from its investments. This allows Company Directors to satisfy two competing objectives:

- To maximise the value provided to members, either by minimising the cost of membership and other services provided, or by maximising the re-investment in long-term initiatives of benefit to the membership; and
- To ensure that sufficient financial reserves exist to sustain the organisation through economic cycles.

The overall expected long-term average return of the investment is 7.1% pa. This takes into consideration currency and market fluctuations.

**Fair values**

In comparing carrying amounts and fair values of all financial instruments recognised in the financial statements, the carrying amounts approximate the carrying values. Market values have been used to determine the fair value of listed financial investments.

**Fair value hierarchy**

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices);
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).



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**Financial Report for the year ended 30 June 2013**
*Notes to the Financial Statements*


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**10. Financial assets (continued)**


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<b>Year ended 30 June 2013</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>
	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>
Listed securities and trusts	2,701	-	-	2,701
Wholesale funds	-	9,810	-	9,810
Floating rate note	-	507	-	507
<b>Total</b>	<b>2,701</b>	<b>10,317</b>	<b>-</b>	<b>13,018</b>

<b>Year ended 30 June 2012</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>
	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>
Listed securities and trusts	2,207	-	-	2,207
Wholesale funds	-	8,467	-	8,467
Floating rate note	-	505	-	505
<b>Total</b>	<b>2,207</b>	<b>8,972</b>	<b>-</b>	<b>11,179</b>

**Market risk**

Changes in equity prices for investments held in wholesale funds will affect income and the value of its holdings. Changes in interest rates will impact the value of the fixed-term bonds.

*Listed securities and trusts and wholesale funds*

A 1% change in equity prices at reporting date would have increased/decreased the surplus and equity by approximately \$125,430.

A proportion of this investment is held in international funds and equities. Exposure to foreign currency risk is not considered to be a significant risk given the low proportion of the investment held in international funds. The most significant risk to the value of this investment is equity price risk.

*Floating rate note*

A 1% change in the interest rate on the floating rate note at reporting date would have increased/decreased the surplus and equity by approximately \$5,070.

**Foreign currency risk**

Company Directors' investments in wholesale funds are subject to foreign currency risk to the extent that the fund managers invest in international funds and shares. Foreign currency exposure is not considered to be a significant risk given the proportion of the investment held in international funds.

Company Directors holds a United States Dollar account to reduce the currency risk associated with holding courses and events in overseas locations.

Financial Report for the year ended 30 June 2013

Notes to the Financial Statements

10. Financial assets (continued)

	1 year or less \$'000	1 – 2 years \$'000	2 – 5 years \$'000	Non- interest bearing \$'000	Total \$'000	Weighted average effective interest rate %
<b>Year ended 30 June 2013</b>						
<b>Financial assets</b>						
<i>Fixed rate</i>						
Fixed Term Deposit	2,502	–	–	–	2,502	3.04%
<i>Floating rate</i>						
Cash	5,640	–	–	–	5,640	2.50%
Short-term money market investments	10,378	–	–	–	10,378	4.34%
Listed equity investments	–	–	–	12,511	12,511	
Floating rate note	–	–	507	–	507	4.79%
Trade and other receivables	–	–	–	2,502	2,502	
Foreign exchange	791	–	–	–	791	
	<b>19,311</b>	<b>–</b>	<b>507</b>	<b>15,013</b>	<b>34,831</b>	
<b>Financial liabilities</b>						
<i>Floating rate</i>						
Trade and other payables	–	–	–	7,570	7,570	
Subscriptions and fees in advance	–	–	–	16,795	16,795	
	<b>–</b>	<b>–</b>	<b>–</b>	<b>24,365</b>	<b>24,365</b>	
<b>Year ended 30 June 2012</b>						
<b>Financial assets</b>						
<i>Fixed rate</i>						
Fixed Term Deposit	1,575	–	–	–	1,575	5.07%
<i>Floating rate</i>						
Cash	3,657	–	–	–	3,657	4.06%
Short-term money market investments	8,933	–	–	–	8,933	3.75%
Listed equity investments	–	–	–	10,674	10,674	
Floating rate note	–	–	505	–	505	5.21%
Trade and other receivables	–	–	–	2,408	2,408	
Foreign exchange	741	–	–	–	741	
	<b>14,906</b>	<b>–</b>	<b>505</b>	<b>13,082</b>	<b>28,493</b>	
<b>Financial liabilities</b>						
<i>Floating rate</i>						
Trade and other payables	–	–	–	8,017	8,017	
Subscriptions and fees in advance	–	–	–	15,054	15,054	
	<b>–</b>	<b>–</b>	<b>–</b>	<b>23,071</b>	<b>23,071</b>	

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**Financial Report for the year ended 30 June 2013**
*Notes to the Financial Statements*


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**11. Trade and other payables**


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	<b>2013</b>	<b>2012</b>
	<b>\$'000</b>	<b>\$'000</b>
<b>Current</b>		
Trade payables and accruals	5,052	6,149
Annual leave	1,420	1,153
Lease accrual	1,098	715
	<b>7,570</b>	<b>8,017</b>
<b>Non-current</b>		
Lease accrual	<b>1,857</b>	<b>740</b>

Trade payables are non-interest bearing and are normally settled on 30 day terms.

**12. Provisions**


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	<b>Onerous lease provision \$'000</b>	<b>Make good provision \$'000</b>	<b>Long service leave \$'000</b>	<b>Total \$'000</b>
Current 30 June 2013	-	-	910	910
Non-current 30 June 2013	-	651	177	828
<b>Total Provisions 30 June 2013</b>	<b>-</b>	<b>651</b>	<b>1,087</b>	<b>1,738</b>
Current at 30 June 2012	<b>281</b>	-	721	1,002
Non-current at 30 June 2012	-	651	110	761
<b>Total Provisions 30 June 2012</b>	<b>281</b>	<b>651</b>	<b>831</b>	<b>1,763</b>

**Make good provisions**

In accordance with the lease agreements for Sydney, Brisbane, Melbourne, Canberra and Perth, Company Directors must restore the leased premises to their original condition at the termination of the leases being 2018 & 2014 for the two Sydney offices, 2017, 2015, 2017 and 2014 respectively. Due to the long-term nature of the liability, the greatest uncertainty in estimating the provision is the costs that will ultimately be incurred.

**Financial Report for the year ended 30 June 2013**

*Notes to the Financial Statements*

**12. Provisions** (continued)

	Onerous lease provision \$'000	Make good provision \$'000		Onerous lease provision \$'000	Make good provision \$'000
At 1 July 2012	281	651	At 1 July 2011	-	441
Arising during the year	-	40	Arising during the year	737	390
Utilised	(281)	(69)	Utilised	(456)	(200)
Discount rate adjustment	-	29	Discount rate adjustment	-	20
<b>At 30 June 2013</b>	<b>-</b>	<b>651</b>	<b>At 30 June 2012</b>	<b>281</b>	<b>651</b>

**13. Deferred revenue**

	2013 \$'000	2012 \$'000
Courses and events	7,416	6,799
Membership	8,379	7,622
Sponsorship and publications	1,000	1,083
	<b>16,795</b>	<b>15,504</b>

**14. Commitments for expenditure**

	2013 \$'000	2012 \$'000
<b>Commitments under non-cancellable operating leases</b>		
Not later than 1 year	2,832	3,676
Later than 1 year but not later than 5 years	12,436	11,692
Later than 5 years	1,325	1,129
	<b>16,593</b>	<b>16,497</b>

Operating leases are in respect of office premises in: Sydney, Melbourne, Brisbane, Perth, Canberra, Hobart and Adelaide; and equipment rental (office equipment). Operating leases for premises are for fixed periods with generally fixed rental payments and have fixed escalation clauses. There are no restrictions placed on the lessee by entering into these leases. The weighted average interest rate implicit in the leases is 4% (2012: 4%).

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**Financial Report for the year ended 30 June 2013**
*Notes to the Financial Statements*


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**15. Remuneration of auditors**


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KPMG is the external auditor of the company. The amounts below were paid during the year or remain payable to KPMG.

	<b>2013</b>	<b>2012</b>
	<b>\$</b>	<b>\$</b>
Audit of the financial report	60,200	63,000
Audit related services	9,000	9,000
Non-audit services	19,910	36,550
<b>Total non-audit services</b>	<b>28,910</b>	<b>45,550</b>

Non-audit services provided by KPMG in relation to internal audit and project governance services totalled \$28,910 during the current financial year (2012: \$45,550).

Company Directors received revenue from sponsorship of events from KPMG of \$129,400 (2012: \$143,500).

**Financial Report for the year ended 30 June 2013**

*Notes to the Financial Statements*

**16. Related party disclosures**

**(a) Key management personnel**

(i) Directors

<b>Director</b>	<b>Title</b>	<b>Appointed/Retired</b>
Mr Richard John Lee FAICD	Chairman	Retired 7 November 2012
Mr John H.C. Colvin FAICD	Chief Executive Officer and Managing Director	Appointed 7 September 2008
Mr James Strong AO FAICD	Chairman	Ceased 3 March 2013
Mr Michael Smith FAICD	Chairman	Appointed 9 November 2011
Ms Yasmin Allen FAICD	National Director	Appointed 5 November 2010
Ms Kathleen Conlon FAICD	President, NSW	Appointed 8 November 2012
Ms Patricia Cross FAICD	National Director	Appointed 10 April 2013
Dr Vince Fitzgerald FAICD	President, VIC	Appointed 3 July 2013
Mr Colin Galbraith AM FAICD	National Director	Retired 7 November 2012
Mr Derris Gillam FAICD	President, TAS	Appointed 5 November 2010
Mr Peter Hay FAICD	National Director	Appointed 8 November 2012
Mr Keith De Lacy AM FAICD	President, QLD	Appointed 9 November 2011
Mr Bruce Linn FAICD	President, SA&NT	Appointed 5 November 2010
Mr Kevin McCann AM FAICD	President, NSW	Retired 7 November 2012
Ms Anne O'Donnell FAICD	President, ACT	Appointed 9 November 2011

(ii) Executives

Mr Andrew Madry GAICD	Chief Operating Officer and Company Secretary
Mr Steve Burrell MAICD	General Manager, Communications and Public Affairs
Mrs Marie Champion MAICD	General Manager, Marketing (departed 17 August 2012)
Mr Rob Elliott FAICD	General Manager, Policy and Advocacy and General Counsel
Ms Maureen Monckton MAICD	General Manager, Director and Board Development
Mr Bradley Sherringham MAICD	Chief Financial Officer
Mr Iggy Pintado MAICD	General Manager, Member and Marketing Services (appointed 25 March 2013)
Ms Kate Thomas	General Manager, Human Resources

**(b) Compensation of key management personnel**

Company Directors recognises and rewards performance and behaviour that support our core values and strategic themes. Company Directors values employee contribution through our Remuneration and Benefits Philosophy. The philosophy is based on four principles:

- Share information of business achievements and financials to show how people can make a difference;
- Reward results with variable pay to motivate top performing team members;
- Create a positive experience through our reward mechanisms; and
- Align our rewards with business goals to create a winning partnership.

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## Financial Report for the year ended 30 June 2013

### Notes to the Financial Statements

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Rewards and benefits are made up of base salary and a variable pay component.

(i) Human Resources & Remuneration Committee

The Human Resources & Remuneration Committee ("the Committee") is responsible for reviewing compensation arrangements for the CEO and all other key management personnel and making recommendations to the Board.

The Committee assesses the appropriateness of the nature and amount of compensation of key management personnel on a periodic basis by reference to relevant employment market conditions and information.

(ii) Director compensation

The non-executive directors of Company Directors are appointed on an honorary basis and as a result do not receive any remuneration either directly or indirectly in their capacity as a director from the company or any related party. The CEO was appointed by the Board as an executive director and was remunerated as an employee of Company Directors.

Transactions with directors and their related parties have been under Company Directors' normal terms and conditions of trading.

(iii) Executive compensation

*Fixed compensation*

Company Directors aims to reward executives with a level and mix of compensation commensurate with their position and responsibilities so as to:

- reward executives for Company Directors, business unit and individual performance against targets set to appropriate benchmarks;
- link rewards with the strategic goals and performance of Company Directors; and
- ensure total compensation is competitive by market standards.

*Variable compensation*

Company Directors has in place a Short-term Incentive Plan (SIP) that creates a pool of funds, a certain proportion of which is distributed to staff on the basis of achievement of pre-determined corporate goals. The distribution is determined by individual performance assessment and adherence to organisational values. The objective of the SIP is to reward high performers and key talent as well as to motivate and encourage staff members who have performed beyond the core requirements of their specific role during the past 12 months.

*Compensation of key management personnel*

<b>Compensation by category</b>	<b>2013</b>	<b>2012</b>
	<b>\$'000</b>	<b>\$'000</b>
Short-term employee benefits	3,843	3,436
Post-employment benefits	-	-
Long-term employee benefits	64	37
	<b>3,907</b>	<b>3,473</b>

The above table includes short-term incentive payments allocated in accordance with Company Directors' policy.

Income of executives comprises amounts paid or payable to executive officers domiciled in Australia, directly or indirectly, by Company Directors or any related party in connection with the management of the affairs of the entity or economic entity, whether as executive officers or otherwise.

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**Financial Report for the year ended 30 June 2013**

*Directors' Declaration*

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In accordance with a resolution of the Directors of the Australian Institute of Company Directors:

1. In the opinion of the directors:
  - a) the financial statements and notes of Company Directors are in accordance with the *Corporations Act 2001*, including:
    - (i) giving a true and fair view of Company Directors' financial position as at 30 June 2013 and of its performance for the year ended on that date; and
    - (ii) complying with *Accounting Standards and Corporations Regulations 2001*; and
  - b) there are reasonable grounds to believe that Company Directors will be able to pay its debts as and when they become due and payable.
2. The financial report also complies with International Financial Reporting Standards as disclosed in Note 2(a).

On behalf of the Board



**J.H.C. Colvin FAICD**  
Chief Executive Officer and Managing Director



**M. Smith FAICD**  
Chairman

Sydney  
11 September 2013



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**Financial Report for the year ended 30 June 2013***Independent Auditor's report to the members of the Australian Institute of Company Directors*

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**Report on the financial report**

We have audited the accompanying financial report of the Australian Institute of Company Directors (the Company), which comprises the statement of financial position as at 30 June 2013, and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year ended on that date, notes 1 to 16 comprising a summary of significant accounting policies and other explanatory information and the directors' declaration.

**Directors' responsibility for the financial report**

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error. In note 2, the directors also state, in accordance with Australian Accounting Standard AASB 101 Presentation of Financial Statements, that the financial statements comply with International Financial Reporting Standards.

**Auditor's responsibility**

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We performed the procedures to assess whether in all material respects the financial report presents fairly, in accordance with the *Corporations Act 2001* and Australian Accounting Standards, a true and fair view which is consistent with our understanding of the Company's financial position and of its performance.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Independence**

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*.

**Auditor's opinion**

In our opinion:

- (a) the financial report of the Australian Institute of Company Directors is in accordance with the *Corporations Act 2001*, including:
- (i) giving a true and fair view of the Company's financial position as at 30 June 2013 and of its performance for the year ended on that date; and
  - (ii) complying with Australian Accounting Standards and the Corporations Regulations 2001.
- (b) the financial report also complies with International Financial Reporting Standards as disclosed in note 2.



KPMG



**Mark Epper**

Partner

Sydney

11 September 2013

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**Financial Report for the year ended 30 June 2013**

*Division Councillors*

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**Australian Capital Territory**

Ms Anne O'Donnell FAICD *President*  
Mr Dale Budd OBE FAICD  
Mr Hugh Chalmers FAICD  
Mr Eric Leape FAICD  
Mr Nigel Phair GAICD  
Mr Hena Power GAICD  
Ms Fran Raymond FAICD  
Mr David Trebeck FAICD  
Dr Vivienne Thom FAICD  
Ms Liesel Wett GAICD

**New South Wales**

Ms Kathleen Conlon FAICD *President*  
Mr H Kevin McCann AM FAICD\*  
Mr Andrew Amer FAICD  
Mrs Anne Brennan FAICD  
Prof Ann Brewer GAICD  
Mr Phillip Cenere MAICD^  
Dr Eileen Doyle FAICD^  
Mr Peter Hamilton FAICD  
Mr Ewoud Kulk FAICD  
Mr David Minty FAICD\*  
Ms Jennifer Tait FAICD  
Mr Lindsay Yelland FAICD

**Queensland**

Mr Keith De Lacy AM FAICD *President*  
Dr Sally Pitkin FAICD *Vice President*  
Mr Bruce Cowley FAICD  
Mr Peter Forbes FAICD  
Mr Richard Haire FAICD  
Dr Cherrell Hirst AO FAICD  
Dr Doug McTaggart FAICD^  
Ms Bronwyn Morris FAICD  
Mr Duncan Schultz FAICD\*

**South Australia**

Mr Bruce Linn FAICD *President*  
Mrs Vanessa Bouilly JP FAICD  
Ms Alexandria Cannon GAICD  
Mr Brett Cowell FAICD  
Mr James Dickson MAICD  
Mr Brenton Ellery GAICD  
Dr Bronwyn Halliday FAICD\*  
Mr Chris Stewart GAICD  
Ms Heather Webster FAICD

**Northern Territory**

Mr Richard Giles FAICD *Committee Chair*  
Mr Peter Carew AM FAICD  
Mrs Lorraine Corowa GAICD  
Ms Linda Fazldeen FAICD  
Ms Deborah Fracaro MAICD\*  
Mr Tom Ganley FAICD  
Mrs Julie Ross MAICD  
Mr Francis Thomas GAICD  
Mr Denys Stedman GAICD^  
Mr Alastair King GAICD^  
Mrs Vicki O'Halloran FAICD^

**Tasmania**

Mr Derris Gillam FAICD *President*  
Mr Tony Harrison FAICD\*  
Ms Jo Archer FAICD  
Mrs Heather Chong FAICD  
Mr Lynley Cox FAICD\*  
Mrs Ann Cunningham FAICD  
Mr John Gilbert FAICD^  
Mr James Groom GAICD  
Ms Janine Healey MAICD^  
Mr Colin Jackson FAICD^  
Mr Rod Roberts FAICD  
Mrs Diane Tompson FAICD

**Victoria**

Dr Vince FitzGerald FAICD *President*  
Mr David Bayes FAICD  
Ms Melinda Cilento MAICD  
Ms Jane Harvey FAICD  
Mr Peter Kronborg FAICD  
Mr Graeme Liebelt FAICD^  
Ms Marion Macleod FAICD\*  
Ms Linda Nicholls AO FAICD\*  
Ms Susan Oliver FAICD  
Ms Elana Rubin FAICD^  
Mr Bill Scales FAICD  
Mr Felix Wong GAICD

**Western Australia**

Mr Gene Tilbrook FAICD *President*  
Mr Michael Smith FAICD\*  
Ms Kellie Benda FAICD  
Mr Rick Crabb FAICD  
Mr David Flanagan FAICD^  
Ms Alison Gaines FAICD  
Ms Shirley In't Veld FAICD  
Ms Gaye McMath FAICD  
Mr Craig Readhead FAICD  
Mr Steve Scudamore FAICD

**Key:**

^ denotes began during year

\* denotes resigned/retired during or at end of year

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**Financial Report for the year ended 30 June 2013**

*Chairman's Forum and Committees*

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**Chairman's Forum**

Mr David Crawford AO FAICD *Chairman*

Ms Elizabeth Bryan FAICD

Mr Michael Chaney AO FAICD

Mr R. Leigh Clifford AO FAICD

Mr Peter Coates AO FAICD

Mr John H C Colvin FAICD

Mr Peter Duncan FAICD

Mr David Gonksi AC FAICD*Life*

Mr Rick Holliday-Smith FAICD

Ms Belinda Hutchinson AM FAICD

Mr Richard Lee FAICD

Ms Catherine Livingstone AO FAICD

Mr Peter Mason AM FAICD

Mr Lindsay Maxsted FAICD

Mr Kevin McCann AM FAICD

Mr Don Mercer FAICD

Mr John Morschel FAICD

Mr Jacques Nasser AO FAICD

Mr Brian Schwartz AM FAICD

Mr James Strong AO FAICD\*

Mr David Turner FAICD

Ms Louise Pocock MAICD\*

Senior Policy Advisor/ Legal Counsel

Ms Gemma Morgan^

Senior Policy Advisor/ Legal Counsel

**Corporate Governance Committee**

Mr Anthony Berg AM FAICD *Chairman*

Ms Yasmin Allen FAICD *National Director*

Mr Graham Bradley AM FAICD

Mr Alan Cameron AO FAICD

Mr Steven Cole FAICD

Mr John HC Colvin FAICD

Dr Eileen Doyle FAICD

Mr Colin Galbraith FAICD^

Mr Stephen Gerlach AM FAICD

Mr John Green FAICD

Mr Peter Hay FAICD

Ms Belinda Hutchinson AM FAICD\*

Mr Graham Kraehe AO FAICD

Mr Martin Kriewaldt FAICD

Dr Simon Longstaff AO

Mr Charles Macek FAICD

Mr Jeremy Maycock FAICD

Mr Kevin McCann AM FAICD

Mr John O'Sullivan FAICD

Mr Peter Warne FAICD

Ms Louise Pocock\*

Senior Policy Advisor/ Legal Counsel

Ms Gemma Morgan^

Senior Policy Advisor/ Legal Counsel

**Law Committee**

Professor Bob Baxt AO FAICD*Life*  
*Chairman*

Mr Andrew Amer FAICD

Mr Maurice Baroni

Mr Miles Bastick MAICD

Mr Tim Bednall

Mr Bill Beerworth FAICD

Mr Tom Bostock FAICD

Ms Priscilla Bryans MAICD

Mr Hugh Chalmers FAICD

Mr John HC Colvin FAICD

Mr Brett Cowell FAICD

Mr Bruce Cowley MAICD

Mr Ewen Crouch FAICD

Mr Vijay Cugati

Mrs Ann Cunningham FAICD

Ms Sarah Dulhunty MAICD

Ms Jane Eccleston~

Mr Rob Elliott FAICD

Ms Kathleen Farrell FAICD\*

Mr David Friedlander

Ms Alix Gallo~

Mr Colin Galbraith AM FAICD\*

Ms Kirsten Gray

Mr Tony Hulett

Mr David Landy

Ms Marion Macleod FAICD\*

Mr Ben McLaughlin MAICD

Ms Julie McPherson MAICD

Mr John Price ~\*

Mr Craig Readhead FAICD

Ms Jan Redfern PSM MAICD\*

Mr Brian Salter MAICD

Mr Peter Shaw MAICD

Mr Philip Stern

Ms Leah Watterson GAICD

Senior Policy Advisor/ Legal Counsel

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**Financial Report for the year ended 30 June 2013**

*Chairman's Forum and Committees*

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**Reporting Committee**

Mr Michael Coleman FAICD *Chairman*  
Mr James Beecher FAICD *Deputy Chairman*  
Mr John Allpass AM FAICD\*  
Ms Dianne Azoor-Hughes MAICD  
Mr Peter Cadwallader FAICD  
Mr John HC Colvin FAICD  
Ms Judith Downes FAICD  
Mr Brenton Ellery GAICD  
Mr Rob Elliott FAICD  
Mr Peter Forbes FAICD  
Mr Amir Ghandar  
Mr Scott Hadfield  
Mr Chris Hall  
Ms Fiona Harris FAICD  
Ms Jane Harvey FAICD  
Ms Kerry Hicks  
Mr Peter Housden FAICD  
Ms Sam Lewis  
Mr Gary Lennon  
Ms Anne O' Donnell FAICD  
Mr Keith Reilly  
Mr Antony Robb FAICD  
Mr Rod Roberts FAICD  
Mr Scott Rodgers~  
Mr Steve Scudamore FAICD  
Ms Lynda Tomkins  
Mr Lindsay Yelland FAICD

Ms Nicola Steele MAICD  
Senior Policy Advisor

**National Education Advisory Committee**

Mr Bruce Linn FAICD *Chairman*  
Mr Dale Budd OBE FAICD  
Mr Steven Cole FAICD  
Ms Rebecca Davies FAICD  
Ms Penny Morris AM FAICD  
Mr Paul Murnane FAICD  
Dr Ian Pollard FAICD^  
Mr Bill Scales AO FAICD  
Mr Michael Smith FAICD^  
Ms Judy Vulker FAICD

**Key:**

^ denotes began during year

\* denotes resigned/retired during or at end of year

~ ex officio members of the committee

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**Financial Report for the year ended 30 June 2013**  
*Financial Report*

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